



# COMPENSATION PLAN & INCOME DISCLOSURE STATEMENT

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## COMPENSATION PLAN

In addition to earning up to 40% commission on personal retail sales, consultants can earn up to 8% on their downline's monthly sales volume.

	ACTIVE CONSULTANT	LIZA CONSULTANT	JUDY CONSULTANT	JOAN CONSULTANT	BETTE CONSULTANT	LUCY CONSULTANT	ELIZABETH CONSULTANT	MARILYN CONSULTANT
Personal Volume	Retention Goal	\$350.00	\$350.00	\$500.00	\$700.00	\$700.00	\$1,000.00	\$1,000.00
1 <sup>st</sup> Level Active Cons.	---	1	3	5	7	7	10	10
1 <sup>st</sup> Level Cons. Titles	---	---	---	---	(1) Joan	(2) Bette	(2) Lucy	(3) Lucy & (1) Elizabeth
Team Volume Levels 1-3	---	\$500.00	\$1,000.00	\$2,000.00	\$4,000.00	\$8,000.00	\$16,000.00	\$40,000.00
1 <sup>st</sup> Level Override	2.00%	4.00%	4.00%	5.00%	5.00%	6.00%	7.00%	8.00%
2 <sup>nd</sup> Level Override	---	---	1.00%	2.00%	2.00%	2.00%	3.00%	4.00%
3 <sup>rd</sup> Level Override	---	---	---	---	1.00%	1.00%	2.00%	2.00%

## INCOME DISCLOSURE STATEMENT

The following report shows data from January 1, 2021, until October 31, 2021. We've converted our total number of active consultants at the time of this report to percentage values. "Active" refers to consultants that consistently achieved \$300.00 in personal retail sales within a rolling three-month period. The average amounts below do not consider business or other related expenses. At the time of this report, 18.00% of our consultants had a downline.

CONSULTANT TITLE	% OF CONSULTANTS	AVERAGE ANNUAL PERSONAL EARNINGS	AVERAGE ANNUAL TEAM OVERRIDE EARNINGS	THIS SPACE WAS INTENTIONALLY LEFT BLANK.
Active; No Downline	82.00%	\$364.00	---	
Active: with Downline	9.00%	\$2,312.00	\$12.00	
Liza Consultant	3.00%	\$4,171.00	\$235.00	
Judy Consultant	3.00%	\$3,355.00	\$68.00	
Joan Consultant	2.00%	\$3,846.00	\$279.00	
Bette Consultant	1.00%	\$6,072.00	\$225.00	
Lucy Consultant	0.00%	---	---	
Elizabeth Consultant	0.00%	---	---	
Marilyn Consultant	0.00%	---	---	